

Improving Quality Through Population Health Management

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Overview

- Who we are
- Evolution of Industry
- Measuring Quality
- Medicaid Case Studies



Our Membership

- Convenes all stakeholders providing services along the care continuum.



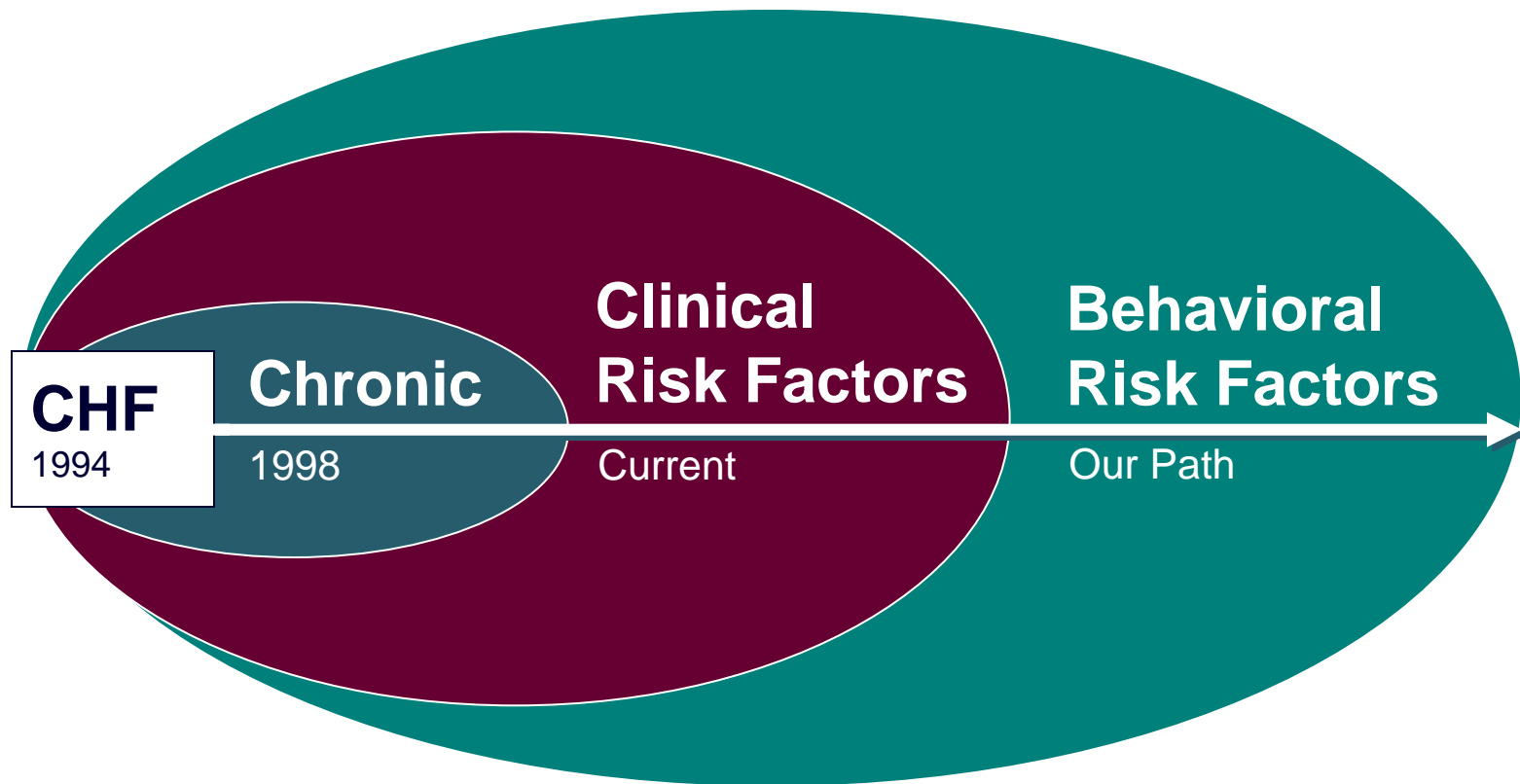
DMAA corporate members



DMAA Goals

- Promoting population health improvement to:
 - Raise the quality of health care
 - Improve health care outcomes
 - Reduce preventable health care costs
- Through:
 - Health and Wellness Promotion
 - Disease Management
 - Care Coordination

Evolution Toward Multiple Conditions, Prevention





Current Model

- ❑ Programs recognize importance of managing multiple conditions including obesity and depression.
- ❑ HIT plays increasingly important role.
- ❑ Policy makers increasingly look to population health strategies for public health programs.
- ❑ Demand for reliable, consistent outcomes measures.



Population Health Improvement

- ❑ Moves beyond “disease management”.
- ❑ Incorporates strategies ranging from wellness through complex care management.
- ❑ Manages needs of individual patients to achieve goals for an entire population.
- ❑ Supports and engages all members of the health care team.



The Continuum of Care

Wellness and Prevention

Population Health Improvement

Population-Based Disease Management

High-Risk Disease Management

Case Management



Quality Improvement Needs

- Systemic Fragmentation calls for patient-centered approach
 - 2-5 Chronic, co-morbid conditions
 - Multiple care providers
 - Variations in health literacy, adherence
- NEJM Study, 2003: Chronically ill patients prescribed recommended care only 56% of the time.
 - Prescribed vs. Received?



Quality Enhancements

- PHI identifies well, at risk, ill and fragile to:
 - Provide appropriate management and intervention
 - Promote adherence and preventive care
 - Reduce exacerbations



Measuring Quality

- Dictionary of Disease Management Terminology
- Outcomes Guidelines
- Participant Satisfaction
- Provider Satisfaction



PHI & The Chronic Care Model

- Common Approaches, Common Goals
 - Patient self-management
 - Evidence-based decision support
 - Systems for feedback, reporting
 - Clinical information systems, HIT
 - Organized, coordinated care

PHI & Medical Home Management



- PHI:
 - Supports practitioner-patient relationship.
 - Utilizes a plan of care across the health care continuum (preventive, chronic, acute, end-of-life).
 - Resources to physicians to fill gaps in patient health literacy, knowledge, timeliness of treatment.
 - Provides assistance to physicians and groups with limited resources for care coordination.
 - Supports adherence to evidence-based processes.



PHI Leverages Technology

- ❑ Health IT an increasingly important component of chronic disease care.
- ❑ Remote monitoring technologies, Web-based education and assessment, electronic health records contribute.
- ❑ New roles for familiar technologies, such as wireless telephones and cable television, to deliver interactive, easily accessible health content.
- ❑ Emphasis on reaching those with chronic disease where they live, work.



Case Study: Wyoming

- *Healthy Together!*: EqualityCare Medicaid Clients
- Services Provided
 - Free, 24-7 access to HC professionals
 - Care Coordination for hospitalized or complex
 - Health Literacy and Educational Materials
 - Addressing Barriers caused by rural environment



Case Study: Wyoming

- 2005 Savings to Wyoming Medicaid
 - Cost avoidance of \$13 million
 - Decrease in ER Visits, Admits and ALOS
- 2007 Program Expansion
 - Deploying on-site nurses in CHCs
 - Supporting WY Total Health Record and P4P projects
 - Including oral health, maternal weight, childhood behavioral issues



Case Study: Florida

- *Florida: A Health State*
 - 180k chronically ill Medicaid beneficiaries
- Program Designed at Individual Level
 - Coaching, education, intervention
 - Asthma, diabetes, hypertension, and/or CHF
 - Networked 10 hospitals; 60 care managers
 - 24-7 nurse and health service hotline



Case Study: Florida

- Quality Improvement Outcomes
 - Lower A1c; lower blood pressure; improved heart functions
 - Clients increased use of preventive services: CHF patient admits down 22%; physician visits up 23%
 - Overall ED visits down 12%; Admits down 28%
- Financial Outcomes
 - Total Savings for 3 year period: \$97m
 - Medical Cost Savings: \$70m



Challenges

- ❑ Demonstrating financial value through reliable consensus measures.
- ❑ Moving reimbursement models away from episodic, acute care and toward prevention, wellness and ongoing condition management.
- ❑ Patient engagement and trust.
- ❑ Coordination of all providers.



Learn More

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